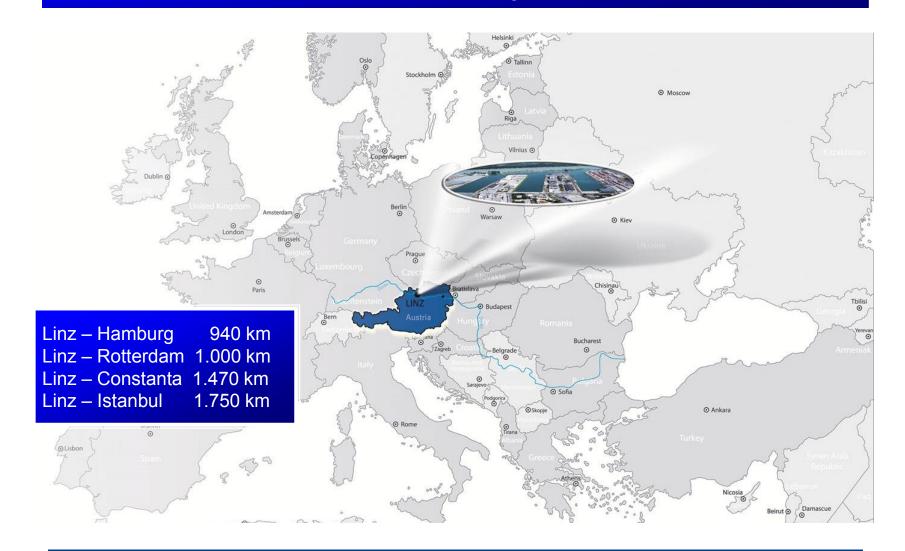




Located in the heart of Europe





GDP (Gross domestic product) in the region

Upper Austrian share of the Austrian GDP

2012 EUR 53.863 mio. 17,0 %

2013 EUR 54.806 mio. 17,0 %

Gross domestic product 2012			
NUTS 3 - Region		mio EUR	%
312	Linz-Wels	26.895	8,48%
314	Steyr-Kirchdorf	6.029	1,90%
313	Mühlviertel	4.693	1,48%
121	Mostviertel-Eisenwurzen	6.909	2,18%
	Catchment area - Linz	44.526	14,04%
	Austria - Total	317.213	100,00%







Top view – Port of Linz







Key data 2013/2014

Turnover 33,9 mio EUR

➤ EBT 4,7 mio EUR

Employees (incl. Leasing staff) ~ 175

> Investment 11,5 mio EUR

Real estate management ~ 135 ha

Total transshipment
3,032 mio tons

thereof Water transshipment1,035 mio tons

thereof Land transshipment1,997 mio tons

Container handling
208.317 TEU

Container trains (without antenna connections)
31 trains/week

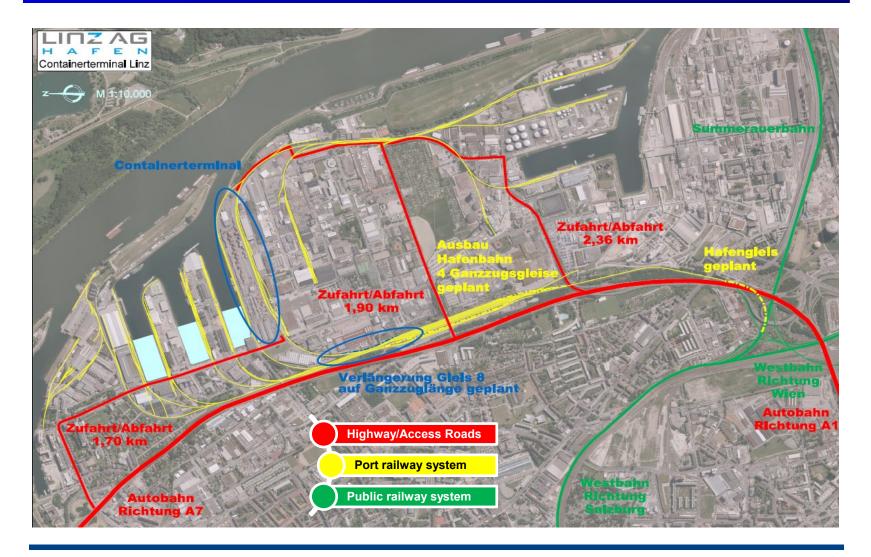
Port railway – moved railway cars
104.935 railway cars

➤ Ship landings 1.018 ships

Capacity utilization of warehouses ~ 95 %



Transport links







Business segments

- Container terminal
- Trading port and tank farm
- Warehouse logistics
 - deep-freeze and cold storage
 - hazardous goods storage
 - rack and block storage
- Transport logistics
- Port railway
- Real estate





Container terminal

- Container handling (~ 210.000 TEU/a)
- Container storage (Capacity: 4.500 TEU, GPS supported)
- Container maintenance (check, repair, clean)
- Container transport
- Container stuffing/stripping
- Customs clearance









Trading port & tank farm

- Trading port
 - 3 port basins
 - transshipment of bulk and general cargo
 - weigh-bridge and rail-car scale
 - crane capacity up to 40 tons
- Tank farm
 - 330.000 m³ fuel depots
 - transshipment through Petroleum industry









Warehouse logistics

- Deep-freeze and refrigeration warehouses
 - Capacity: ~ 15.400 pallets
- Hazardous goods warehouses and warehouses for goods with water-polluting substances
 - Capacity: ~ 13.000 pallets



- Capacity: ~ 80.000 m²
- Temperature controlled warehouse for hazardous goods



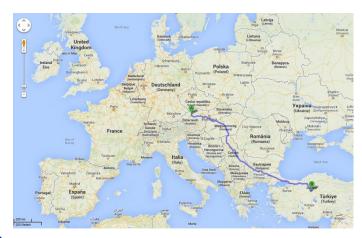






Transport logistics

- Services throughout Europe
 - Part-load shipments
 - Full-load shipments
- Hazardous goods transport
- Temperature-controlled transports (heat or refrigerated)
- ADR-Equipment
- Track & Trace









Port railway

- Track length ~ 37 km
- > 138 switches
- ➤ 19 auxiliary connections to customers (service provider for infrastructure)
- > ~ 2,0 mio tons transported goods
- ~ 105.000 moved railway cars



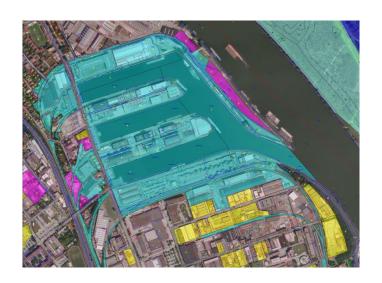






Real estate

- Real estate management ~ 135 ha
 - thereof 96 ha "land"
 - thereof 39 ha "water"
- This is for rent
 - Storage space in warehouses
 - Office-storage combinations
 - Warehouses
 - Offices
 - Parking areas
 - Land









Individual services

- Order picking
- Sorting
- Repacking
- Labelling
- Assembling
- Stocktaking
- Customs clearance
- Tug boat service by MS Eduard (ice-breaking, excursions)















Current projects

Land reclamation with environmental compensation

Land gain: ~ 62.000 m²

Investment: EUR 10,8 mio

finished

Extension of the Container terminal

Handling capacity: ~380.000 TEU/a

Investment: EUR 20,1 mio

finished

Implementation of the "Masterplan"

Project period: 2014 - 2024

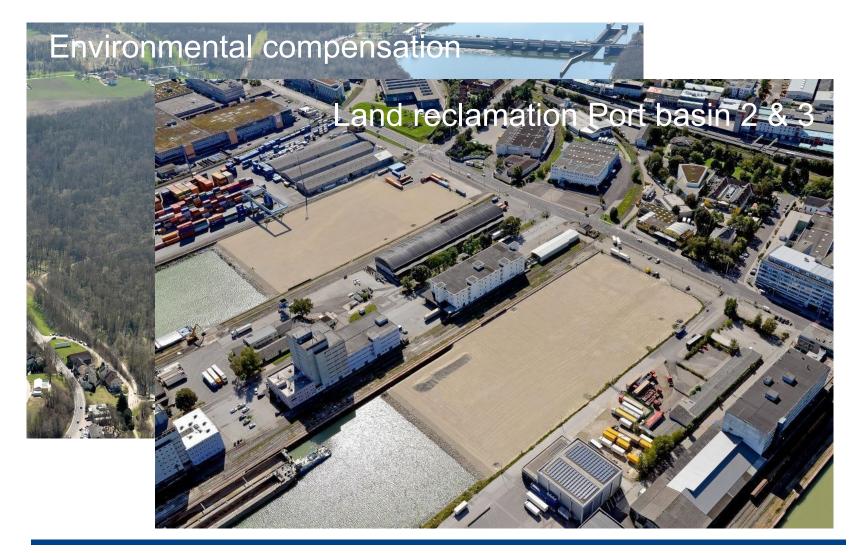
Investment: EUR 273 mio







Land reclamation & Environmental compensation







Extension of the Container terminal









Masterplan – Port of Linz











Quality management – Certifications

- ISO 9001:2008
- > ISO 14001:2004
- HACCP (Hazard Analysis and Critical Control Points)
- Approved "Seveso II Directive" warehouse site
- IFS (International Food Standard)
- Austria Bio Guarantee
- SQAS (in implementation)
- AEO (planned)











We can solve your logistics puzzle !!!







Thank you for you attention !!!





