



EUROPEAN SKILLS4LIFE DIARY

Local Company Visit Diary: Mahle, Portugal



23rd February 2017

Today around 35 students and 5 teachers of my school, visited the Company Mahle in Murtede.

Mahle is an automotive part manufacturer based in Stuttgart, Germany. It is one of the largest automotive suppliers Worldwide. The Company is one of the three largest systems suppliers worldwide for engine systems, filtration, electricity, mechatronics and thermal management. In 2014, Mahle sales amounted to nearly 10 billion.

We had the pleasure to interview a representative of Mahle, he revealed that the dedication and teamwork is crucial, since, even if the person does not have the basic skills, they offer training, adding that they are always available to accept interns.

In conclusion Mahle is a good place to work; it offers a lot of employment and good salaries too.







LOCAL COMPANY VISIT - POLAND

Porcelain Factory in Émielów



It was formed in 1790 and it is known for one of Poland's oldest porcelain factories. In 2013 the Porcelain Factory in Chodzież joined the factory in Ćmielów

There are 800 altogether workers (400 in Ćmielów, 400 in Chodzież)

The objects created are dinner, tea, coffee sets, and figures made of porcelain

We hire employees depending on the department, for production they focus on artistic skills, creativity for example

The qualification required to work here depends on the department, from any formal or vocational qualification to university studies. There are not foreign workers included in the staff.

For the employees in marketing/trade department it is compulsory to have skills on this knowledge

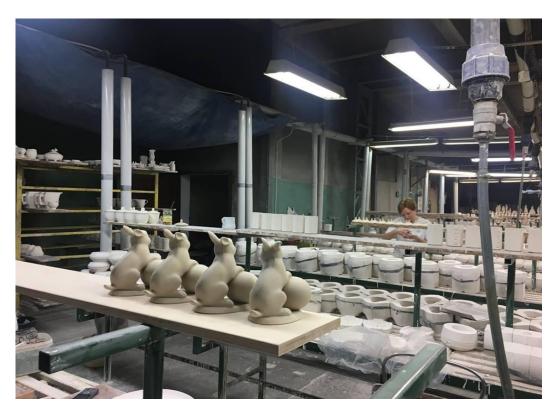


For the people without formal qualification they offer 2-3 month training, a kind of temporary employment, then when the management is ok with them they are hired

It is not necessary to hire workers from abroad because there are available in the neighbourhood; also, during the period of 2-3 month training our workers don't have problems with employment and have a stable position in the factory.

The most important soft skills required for our workers are Teamwork and collaboration, flexibility, responsibility, integrity

At the moment we collaborate with university in Great Britain and as a result British students have some training in here.



<u>Introducing</u>:

On November 2017, the Skills4life students in Sales visited Cristal liminana :a family business located in Marseille.

This company is small and needs polyvalent employees who can work on any machine.

History:

The company was created in 1884 by the brothers Limiana in Algeria. Two out of the three brothers ran away from Spain to escape the crisis and joined their uncle in Algeria.

In 1962 when Algeria became independent, Manuel Liminana built a new factory at 99 boulevard Jeanne D'arc in Marseille, France.







The typical trade mark bottle:

A classic bottle is generally round shaped, the Cristal Liminana's is hexagonal, with a label which looks like a parchment.

Product:

The most famous product made by the factory is the ''pastis''.

They also produce "vodka" and liquorsand sell sugar free alcohol.

The 2017-2018 Skills4life Students Team Clément Paltoglou, Hugo Sahaguian, Amandine Lupo







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LOCAL COMPANY VISIT DIARY. ROLNAUTIC

GRAN CANARIA, SPAIN

3rd April 2017



36 students of 1º bachillerato belonging to IES Guanarteme visited Rolnautic Company located in the marina in Las Palmas of Gran Canaria, Spain.

Rolnautic is specialist in painting, repairing, cleaning and all type of maintenance of the underwater side of all type of ships and also their inside.

In order to work in a company like Rolnautic, you should study a professional formation and training related to this sector, such as welding, painting or marine engineering, etc. English is mandatory but it is even better if you speak any other languages. Actually, they are busy all year round although they do not always have the same amount of employees because it depends on the reparations booked.

Rolnautic belongs to a bigger firm named Rodritol which has a website where you have all the information concerning their services but the guide insisted on the word of mouth as the best advertising.

He also informed about weekly meetings to make sure that everything is working properly and also any situation that has to do with the employees.

In our opinion, this sector has a good future due to the location of the Canary Islands although the visit wasn't as interesting as it could have been because of these two reasons: short time spent there and bad explanations of the guide (beside his poor English). As a positive aspect, we discovered a new interesting job which we had no idea about and it could be helpful for our future opportunities.







LOCAL COMPANY VISIT DIARY. LOPESAN. GRAN CANARIA. SPAIN

3rd April 2017



Today around 40 students of my school, including myself, visited *Lopesan Villa del Conde*, a five-star hotel in Gran Canaria, and *ExpoMeloneras*, a multifunctional facility also owned by Lopesan. *Lopesan Hotel Group* is a tourism company directed mostly to high-class tourism and VIP clients. The company owns two more five-star hotels on the island.

In the case of Lopesan the majority of job offers are linked to the hotel sector. These jobs can be for managers, receptionists, cooks, waiters, life guards, etc. The profile that they look for in an employee is very similar to other hotel chains. They need to hire workers specialized in customer service. It is very important to master languages and have the



ability to work as a team and the charisma to treat clients correctly. You'll also need a university degree to work in Lopesan. For example, if you want to work as a manager, you'll need a management degree. It's important being able to work well under pressure, solve problems and meet deadlines.

Lopesan usually hires local workers but they will hire anyone who meets the requirements of the job. In Lopesan there's a good working environment. Employees have good salaries and are often offered further training and the possibility to promote. Unfortunately most of the jobs at Lopesan are temporary.



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Akaki Regional Gymnasium

LOCAL COMPANY VISIT DIARY

P&P Ice Cream Group 06/04/2017







On 6th of April 2017, 29 students and 2 teachers of our school visited the company P&P Ice Cream Group. The company was founded in 1973 as an ice cream production company.

The company is located in the Industrial Zone at Paliometocho in Nicosia District. It covers 7000m² in 13 acres of land and uses the latest in high technology equipment to produce pure and fresh ice cream.

The main products of the company are ice-cream, ice cubes and lemon juice. The Company gives great importance to hygiene and cleanliness and every year the employees attend seminars about hygiene. Every year the company offers informative seminars and programmes to the employees. All employees have opportunities for promotion. Apart from the workers the company hires technicians, chemists, accountants, salesmen, distributors, market research department and human resources department.





In P&P Ice Cream Group there's a good working environment. The company employs



100 employees, but needs more staff during summer, so they employ about 40 seasonal employees. Usually the company hire people from the local market. Today 2% of the employees are foreign workers. In the past, however, there was a problem with some specialties such as the refrigerant electrician, so

the company recruited from abroad. Generally, technicians are hard to find in Cyprus.

The company's products can be found in supermarkets, kiosks, play grounds, cafeterias and restaurants. In addition, the company exports products to 8 countries.

The professional requirements they ask for are personality, willing to work and development and transversal skills. Work experience is not necessary for all job positions, only



for managerial positions. For low-level positions no diplomas are required. For high-ranking positions a degree is needed. For example, for the accounting or the chemical laboratory they need diplomas. English language is very important for high-ranking positions, not necessary for low-level positions.





P&P Ice Cream Museum







LOCAL COMPANY VISIT DIARY: SCOP TI

On Monday 20th March 2017, our 1st year students in Sales visited SCOP TI; a company located in Gémenos, near Marseille.

SCOP TI is a cooperative that manufactures 100% natural organic teas and herbal teas, produced from plants grown in France and produced in Provence. 1336 is the very symbolic brand name of these natural and organic teas and herbal teas.





OCCUPIED FACTORY

History

In 1977, Fralib was a factory of teas. Its owner, the multinational Unilever wanted to close it in September 2010 firing 180 people.

After 1336 days of conflict, the result was a victory for all the employees, which decided to take over their factory including all the machines, and they started up SCOP TI a workers cooperative and launched their Brand 1336. Their goods are dedicated to mass distribution and exclusively composed of natural raw material -SCOP-TI which is certified organic is intended for specialist shops.

Employment

The most common jobs in the factory are:



Assembly-Line Workers



Warehouse Workers



Laboratory Chemist



Technicians & Engineers









The restarting of the activity in Gémenos, through the creation of Scop-TI, helped to preserve an industrial flower of the city. The creation of the Cooperative corresponds to the adoption of a democratic management guaranteeing satisfactory qualities of work. The company includes 47 employees. Their employment policy is based on social and solidarity economy.

Wage differential range goes from one to 1.3 only. There are no shareholders, and decisions are made jointly.

Their economic and social success will soon allow them to directly create new jobs*, depending of course on the results obtained over the next few years and which will be decisive in terms of the sustainability of the activity.

"Committed to the human, committed to taste" is the motto of the company

*(forty new employments were forecast when visiting the Company)



1336 brand – AUCHAN superstore



The team





LOCAL COMPANY VISIT DIARY. MHP & Laycos GRAN CANARIA, SPAIN 28th May 2018



Our class from 1º bachillerato E belonging to IES Guanarteme visited MHP which was founded in 1998 and Laycos that was set up in 2013. This company is located near La Fuente Luminosa in Las Palmas of Gran Canaria, Spain.

MHP is specialized in creating time boxes for businesses and public service. It means a machine that controls how much time does an employee work in a company, in order to obey their working day. On the other hand, Laycos is a social networking that it was created for communication between the employer and employees.

For working in this enterprise, you should have a professional formation or a university degree and also languages are really important. English is mandatory but it is even better if you speak any other languages. At the moment, there are 80 employees and from this number there are 11% of foreign workers, as they are the key for technological advances. Besides, they give some resources and training to improve their skills, and are specialized in a particular sector.

In our point of view, this sector has a good future due to technological period although the visit wasn't as interesting as we expected because of different reasons: short time spent there and the brief explanation of the guide. In the positive way, we discovered a new business in Las Palmas from this sector that we didn't know and it could be helpful for our future plans and chances.













LOCAL COMPANY VISIT DIARY. KNUSPERSTUBE

WOLFSBERG. AUSTRIA

Today we visited Knusperstube, a bakery located in Wolfsberg, Austria.

The company started in 1950 but it has retained its current name since 1975.

The staff is formed by 90 people working in shifts from 8:30 to 21:00. The working schedule is 6 days a week, 6 hours and a half every shift.

According to the company's requirements, the employees must be skilled hard-working and while operating the machines in the factory. Also, the employers should be well aware of the employee's reliability. thus he/she might successfully fulfil more than his/her own responsibilities.

Moreover, workers should be fully trained, but specific studies are not required, except for the bakery

which demands particular labour skills.

The workers should speak mainly German, English is not so important as the guide has clearly explained.

Due to the frequent migration flows, the staff is nowadays composed of a considerable number of foreign workers, more specifically Slovenian and Romanian workers.

In addition, we should take into consideration that the company offers previous training before taking a position in the factory. In this way, you may learn how to manipulate the equipment provided while doing this training.

For further information, do not hesitate to contact the company via this







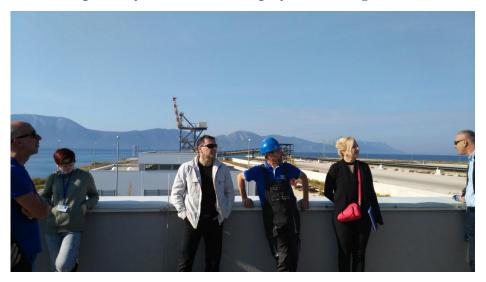
Luka Ploce d.d (Port of Ploce)

Ploce, Croatia



In the morning of 18th October 2018 teachers and students visited the Port of Ploce (Luka Ploce) that is a seaport in the city of Ploce in Croatia, near the mouth of the Neretva river on the Adriatic sea Coast.

This company is a Sea Port that functions as cargo, reloading and storing goods. It started in the year, 1947. It is composed by a staff of 450 employees working 24 hours in 3 shifts.



It offers Cargo reloading and storing services being whole world market.

When hiring employees they focus on their skills and desired level of education in accordance to their planned job description.

They don't have foreign employees at the moment but a good level of English is required. It offers specialized training for crane operators, for operating of bulk cargo, containers and general cargo handling equipment

The most important soft skills a worker should have are communication, creativity, teamwork, motivation, flexibility and critical thinking.

They collaborate with secondary education institutions and colleges from the region; they also co-organize scientific conferences.



Akaki Regional Gymnasium



LOCAL COMPANY VISIT DIARY Sigma TV

18 January 2019

On 18th of January 2019, 20 students and 2 teachers of our school visited the company Dias Publishing House LTD. There we had the opportunity to see a live show, to visit the studios of SIGMA TV and talked with the people who work there.

The company was founded in April 1995.

The company is located in Engomi, Nicosia.

Sigma TV has developed distinct infrastructure for the creation and support of local productions, while its television series and shows, together with its news programme define the television station's identity and comparative advantage. Having constant flow of information on local and international news updates, the news programme of Sigma TV "Tomes



sta Gegonota", along with the informative TV series of the station, constitute a guarantee for the most reliable and objective overview of world news.

In Sigma TV Station there's a good working environment. The company employs 200 employees. Usually the company hires people from the local market. Today 4% of the employees are from Greece, Russia and United Kingdom.

The excellent use of Greek language is very important, especially for journalists and presenters. The most important soft skills that they look for in an employee are communication, respect, trust, motivation, leadership, teamwork and responsibility

The knowledge of foreign languages is very important as we are daily in touch with foreign news agencies and productions.



















Akaki Regional Gymnasium Local Company Visit

Riverland Dairy Farm Ltd

On 7th of May 2019 the Erasmus+ team of our school visited the Riverland Dairy Farm Ltd. A bio farm which is located at Kampia village, 45 minutes from Nicosia. Our students had the chance to meet with nature, to see how a farm works, to collect organic vegetables, to see the farm animals. They also had an organic breakfast and the interviewed the farm founder, Mr Vasilis Kyprianou.



The owner and founder of the farm, Mr Vasilis, studied agronomic and he specialized in animal production. His dream was to create a bio farm. After working for 8 years he managed to create a small farm in 2004. At 2010 after receiving European funds, the farmed was moved to Kampia village.

They participated in the European rural development program (2007-2013) and they received 60% of the total cost.

The main products of the farm are organic milk , organic dairy products, organic vegetables.

Five people work at this time at the farm. They begin at 05.00 in the morning and the finish at 18.00. They don't work all these hours, they work in small groups.

The employees there love this job, the animals and the nature.





But unfortunately, they can't find easily people from Cyprus who want to work in a farm. They usually want to work in an office. So, they hire people from other countries. No need for diplomas. When someone wants to work in a farm, he can easily learn everything. How machines work, animal feeding etc.







Mr Vasilis thinks that knowledge itself is not enough. People need to love what they do, to take responsibilities, to have vision and goals, to be insightful, to foresee problems and risks, to adjust easily.

Riverland Dairy Farm Ltd cooperate with schools and colleges. Almost every day schools visit the farm, especially for European projects.







"LOCAL COMPANY VISIT DIARY" ERASMUS+ SKILLS4LIFE

Sun Gardens Dubrovnik, Croatia

28th May 2019

On the 28th of May we visited the company Dubrovački Vrtovi Sunca (Sun Gardens Dubrovnik), located in our county - Dubrovnik-Neretva County - in Orašac, about 85 km away from our town Ploče. This luxury resort is a part of The Leading Hotels of the World, a group of independent luxury hotels, and one of the beautiful hotel most complexes in Croatia. The management of the company



welcomed us and presented their organisational and business activities of the departments. We could see how the business processes function, what the working conditions are and which professional competencies, skills and knowledge their employees need to have.

The company was formed in 2009. Their market mainly focuses on family because they are a family resort, but also the conference groups are a large part of the targeted market. In the high season, it employs around 500 employees. 400 of them are seasonal employees. The majority of job offers are linked to the business, management and hospitality sectors.

Sun Gardens employs educated people with a high school degree or higher. Furthermore, foreign languages are very important, especially good knowledge of English, and experience in the F & B department (in 4 and 5 star hotels) is desirable. However, it is not only experience that is important, but also being able to work in a team and show desire to acquire new knowledge and skills. In the region, there are not enough skilled workers – due to labour shortages in the Croatian labour market; so the company is willing to invest and hire workers from other countries. The most valued soft skills that they look for in an

employee are communication, creativity thinking ability, work ethics, team work ability, positivity, good time utilization, flexibility.

Working conditions are good and there is encouraging working environment. Employees have possibilities for further training, and the company collaborates with hospitality schools.









"LOCAL COMPANY VISIT DIARY" ERASMUS+ SKILLS4LIFE

Port of Ploče Authority, Croatia

28th April 2017

On the 28th of April, as a part of the Erasmus+ project Skills4life, about 50 students from our school visited a local company in Ploče, Croatia. We all agreed that the company should be *Lučka uprava Ploče* (Port of Ploče Authority), the most important company in our town. For some of the students, it was their first time visiting the port so the trip was not just educational, but also a very interesting experience.





The workers were very polite and they welcomed us in their conference room. One of the employees gave a presentation about the company and the port of Ploče. The main task of *Lučka uprava Ploče* is to ensure safe and useful usage of the port (sea port Ploče and river port Metković) for those who have the right to use its capacity and safely travel

through its waters. That includes the duties of giving concessions, regulating traffic, planning, observing or controlling the movements of ships and protection of the environment. We found out many information and the most interesting one is that the port of Ploče is actually twice the size of the whole town.

The majority of job offers are linked to the business, management and engineering sectors. *Lučka uprava* employs highly educated people with a degree in law, engineering, traffic engineering, architecture or informatics. As the environment protection is getting more and more important, the professionals from this field are also valued. Furthermore, it is extremely important to speak English fluently, with the knowledge of maritime English, and in some cases Italian. However, it is not



only a degree that is important, but also being able to work in a team and at the same tame take initiative when necessary. Responsibility and solving problems are important, as many other companies and stakeholders are dependent on the work and decisions of *Lučka uprava*. Working conditions are good and there is encouraging working environment. Employees have possibilities for further training, and young people can apply to the internship in the company.

After the presentation, we went for a trip around the port and only then saw how huge it is. There are many cranes, cargos, containers, terminals and other equipment used for shipping, reloading and discharge. We saw new projects in work (new entrance and terminals) that were presented to us in the conference room.



