



## LESSON PLAN

### BASIC INFORMATION

**TOPIC:** The Association of the Little Entrepreneurs -School No. 79, Bucharest

**TARGET GROUP:** 10 to 12 years

**GOALS:** Entrepreneurial Education

**LESSON OBJECTIVES:**

- To work within the status of the association in accordance with the state laws and regulations;
- To work together in order to obtain cash funds
- To manage effectively the funds raised
- To aim at the improvement of the association.

### STUDENT ACTIVITIES DESCRIPTION

**PROCEDURES / TIME:**

**ACTIVITY 1** – Establishment of association

Concept *Making Money*

Benefit of association

Methods of making money (age-appropriate)

Efficient use of obtained funds

Establish a calendar of events

Set up the first activity: a decorative box

Determine the production cost- 8 lei

Funds used to purchase necessary materials from the initial patrimony

Forecast cash flow for the first activities

**ACTIVITY 2** – Making a decorative box

Students manufacture decorative boxes

Advertising campaign to attract potential buyers

**ACTIVITY 3** – Sale of decorative boxes

Fair for students, teachers, parents for Valentine's Day

**ACTIVITY 4** – Analysis of the activity of the association after the first event

**MAIN CONCEPTS:** Reasonable spending and saving money.



***FOLLOW UP:***

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LESSON (what you would do differently next time or what went well.)  
EVALUATION

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RESOURCES

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BIBLIOGRAPHY

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ADDITIONAL  
COMMENTS