

## **DMCP – The Framework**

**UNIT 2** Search engine optimisation (SEO)

Skills	Descriptors	Learning outcomes	Performance Indicators (suggested activities included)
SKILL 1 Manage the SEO Process	This skill covers the basic SEO-related configuration options such as set up Search Engine Friendly (SEF) URLs and optimize.  SEF URLs are a necessity. Other content	Students should be able to:  • Explain how search engines view sites  • Analyse the SEO	Demonstrate the use of at least 3 tools for managing the SEO Process. <a href="https://www.equinetacademy.com/seo-tutorial-step-step-search-engine-optimization-guide/">https://www.equinetacademy.com/seo-tutorial-step-step-search-engine-optimization-guide/</a> Coorde Correge Free Courses / Material
	focuses on how to create URL aliases for specific pages or menu items.	process  Demonstrate use of management techniques for SEO	Google Garage Free Courses / Material  https://learndigital.withgoogle.com/digitalgarage/course/digit al-marketing/module/5
	This is a useful technique that one should use if SEO is a priority. It is important to understand the distinction between the title tag and the article titles and how to control them individually.	<ul> <li>Create basic Search         Engine Friendly URLs</li> <li>Optimize URLs</li> <li>Use URL aliases</li> <li>Demonstrate</li> </ul>	https://learndigital.withgoogle.com/digitalgarage/course/digit al-marketing/module/6
We also learn how metadata are set up at both global (the whole website) and individual (single page or article) level.	Controlling the title tag  Create and optimize metadata	https://learndigital.withgoogle.com/digitalgarage/course/digit al-marketing/module/7	
	• ,	<ul> <li>Install and configure common SEO extensions</li> </ul>	https://learndigital.withgoogle.com/digitalgarage/course/digit al-marketing/module/8
			https://learndigital.withgoogle.com/digitalgarage/course/digit al-marketing/module/9
			Activity suggestion (first activity): Can the student identify what a page is about given the HTML code if its code is



			correctly tagged? Activity suggestion: Identifying organic and paid results after a Google search. A good example with this would be looking for a ticket for an event (concert, etc.), and see how ticket resale websites like viagogo place their links using paid results while official saling websites appear on organic results.  Activity suggestion: On the web site used for the DM project, activate Friendly URLs, title tag all pages, include ALT tag on all images, etc.  Probably this activity should be a part of a bigger activity consisting on analyzing ranking first (Google Search Console), apply SEO techniques and analyzing ranking improvement after that.
SKILL 2 Develop SEO Strategies	For most companies, the initial steps in setting an SEO strategy focus on defining the product priorities and the target markets. The next step in the strategy process is determining which keywords and phrases are most likely to deliver the type of traffic the site needs.  After one has assembled the preliminary list, it's best to take some time and do some research to make sure no candidate words or phrases are missed. A useful tool for assisting with keyword selection is the Google AdWords Keyword Tool. It's free of charge and, despite the name, it's useful for a lot more than AdWords.  While keyphrase selection is more an art than a science, there are metrics one can apply to the process. One of the most useful is known as the Keyword Effectiveness Index, or KEI.	Students should be able to:  O Discuss effective Strategies for SEO  O Determine plausible SEO strategies  O Discuss approaches to keyword selection	Demonstrate the use of at least 3 SEO strategies Make a list of key words  Search Engine Ranking Factors:  • Keywords:  • in the domain name  • in a page's URL  • in the content title  • placement on a page  • repetition on a page  • Uniqueness of content  • Freshness of content  • Facebook activity  • Twitter activity, including influence of account tweeting  • Social media up votes and comments  • Click-through rate for the site  • Bounce rate for the site  • Number, quality, and content of links to this site, of internal links, of errors on site



	KEI, in its simplest form, is a comparison of the potential search volume for a term relative to the number of pages competing for that term. There are multiple methodologies for arriving at KEI; which approach you prefer will typically depend on your personal SEO strategy.		Speed of site
SKILL 3 Control and Monitor SEO	This Skill helps enhance and maintain rankings once the site has gone live, as well as tracking and assessing the success of this effort.  Controlling and monitoring SEO should involve Link Building or Link Marketing. Link building is used to generate traffic and improve site's organic search ranking. Looking at link marketing in the context of SEO, the best bet for success lies in emphasizing growth in the number of quality links that point to your site. In short, the more high quality links you have pointing to your site, the better. The search engines' view on this point is simple: If content is authoritative and valuable, other people will link to it. If the people linking to this content are also viewed as being authoritative, then the search engines consider the value of their links to be greater than links from a low authority website.	o Perform social media optimization o Monitor track and measure SEO performance o Carry out an SEO Audit	Apply control and monitor techniques to one case of designing a website.( required sampling maybe included)

References:

## DIGITAL MARKETING COMPETENCY PROFILE (DMCP)



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- 4. Demers T, SEO Basics: Complete Beginner's Guide to Search Engine Optimization, accessed 19-5-2020 from <a href="https://www.wordstream.com/blog/ws/2015/04/30/seo-basics">https://www.wordstream.com/blog/ws/2015/04/30/seo-basics</a>