





#### ISTITUTO SUPERIORE STATALE "MARIO RUTELLI"

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# Programme and Expenses of the LEARNING TEACHING TRAINING ACTIVITIES Sicily - Palermo, from 25<sup>th</sup> to 29<sup>th</sup> November 2019

## LOCAL SOLUTIONS FOR GLOBAL CHALLENGES project code: 2019-1-IT02-KA229-062188

### C1 Short-term joint staff training events Teachers at school. Management and Concept Design of a training firm

Day	Programme		
24 November  TRAVEL AND ACCOMMODAT ION	Spanish, Lithuania and Portugal Group will arrive to Palermo Airport  Partners will trip in individual way from Palermo-Airport to City Centre by private shuttle.  PoC: Mr Nicola Di Fulgo, cell. Phone: +39 3357325040,  Email: difulgobus@virgilio.it  Partner will be host at:  B&B Hotel Palermo Quattro Canti  Via Vittorio Emanuele, 291, 90133 Palermo, Italy +39 091 332082 <a href="https://www.hotel-bb.com/it/hotel/palermo-quattro-cantimaps">https://www.hotel-bb.com/it/hotel/palermo-quattro-cantimaps: https://goo.gl/maps/C1nvrgfPEX5rahHo7"&gt;https://goo.gl/maps/C1nvrgfPEX5rahHo7</a>		
D1 - 25 November Inauguration ceremony	08:30 - 09:00	Partner group trip from B&B Hotel Palermo Quattro Canti to ISS Mario Rutelli maps: <a href="https://goo.gl/maps/qgUGq1UFACYQSwSs8">https://goo.gl/maps/qgUGq1UFACYQSwSs8</a> The trip will be made by private shuttle.	
Kick-off meeting	09:15 – 11:30	Opening Ceremony. (Great hall) Registration activity; Official greetings by local authorities; Presentation of the project and schools involved in the project; (Each partner will present the school and town by videos or PPT).	



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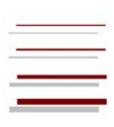
11:30 – 12	:00 National Chorus songs and traditional ballets.
12:15 – 14	:00 Lunch break with Buffet
	kickoff meeting (Library)
	Presentation of the weekly agenda
	General project overview;
	Timetable, work packages and responsibilities
	presentation;
	Project objectives, activities, and prefixed results;
14:00 – 16	C 1 ,
	Administrative task and tools;
	Dissemination plan used for the project
	Criteria to choose students for the project (each partner
	will show their own criteria by PPT. This document will
	be upload on TwinSpace)
1620 16	45 G 66 B 1
16:30 - 16:	
16:45 – 18	1
	used to share ideas and strategies. Number OPE - P2:
	Project Task:
	1) Portugal will organise a description of eTwinning,
	TwinSpace, and the programme for the dissemination
	and communication of the project;
	2) Romania will organise a meeting agenda for CReTNet,
	and a description about the monitoring activity of the
	project and its evaluation;
	3) Spain will organise a presentation with the results of
	the logo/slogan competition, and a draft for EXPO
	2021;
	4) Lithuania will organise a relation with guidelines to
	shoot movies, make interviews, and possible ideas
	for the final movie of the project;  5) Poland will organize a description about the design of
	5) Poland will organise a description about the design of
	a digital guide/ebook with the regulations to create a firm at EU level.
	These documents (PPT) will be upload on Twin Space.
18:00 - 18:	30 Summary and questions
18:30 - 19:	Partner group trip from ISS Mario Rutelli to B&B Hotel
	Palermo Quattro Canti using private shuttle.



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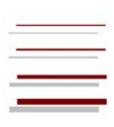
		Partner free for the evening.
	07:30 – 08:00	Partner group trip from B&B Hotel Palermo Quattro Canti to ISS Mario Rutelli
		maps: https://goo.gl/maps/qgUGq1UFACYQSwSs8
		The trip will be made by private shuttle.
	08:00 – 08:15	Registration (library) Workshop (Cooperative Learning, Learning by doing)
	08:15 - 09:00	Concept design of a Company - Case history: Susino Sanacore and SlowFood Presidium (prof. Venturella)
	09:00 - 09:45	Legal forms for a Company (prof. Bonura)
	09:45 - 10:30	Business Plan Design (prof. Ribaudo)
D2 - 26 November	10:30 – 10:45	Coffee break
D2 - 20 November	10:45 – 13:30	Workshop (simulations and exercises)
Workshop		1) Analysis of territorial asset and their projection within international markets
		(glocalisation);
Concept Design		2) SWAT analysis;
and technical management of a		3) Strategies and medium-long term objectives;
company		Finality of the daily activity:
territory and its strategic assets		Knowledge of instruments to create a company and strategies to use for its design (vision, mission, objectives);
		Knowledge of the current legislation to create a firm;
	13:30 – 13:45	Partner group trip from ISS Mario Rutelli to Monreale maps: <a href="https://goo.gl/maps/tePYE1UzwAxvXGmUA">https://goo.gl/maps/tePYE1UzwAxvXGmUA</a>
		The trip will be made by private shuttle.
	13:45 - 14:30	Free lunch
	14:30 - 15:30	Visiting the Cathedral of Monreale and its cloister
	15:30 - 16:30	Visiting Modica' biscuit factory
		https://www.facebook.com/antico.modica
		Technical management of a family firm and products



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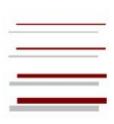
	16:30 - 18:30	Visiting Bisanzio' pottery factory <a href="https://www.facebook.com/la.bisanzio/">https://www.facebook.com/la.bisanzio/</a> Technical management of a firm and internationalisation of their products	
	19:30 - 20:00	Partner group trip from Monreale to ISS Mario Rutelli, and from ISS Rutelli to B&B Hotel Palermo Quattro Canti using a private shuttle.  Partner free for the evening.	
		Tarther free for the evening.	
	08:00 – 08:30	Partner group trip from B&B Hotel Palermo Quattro Canti to ISS Mario Rutelli maps: <a href="https://goo.gl/maps/qgUGq1UFACYQSwSs8">https://goo.gl/maps/qgUGq1UFACYQSwSs8</a> The trip will be made by private shuttle.	
	08:30 - 09:00	Registration and Questionnaire (google form - Library)	
D3 - 27 November	09:00 – 10:00	Workshop (Cooperative Learning, Learning by doing) Cultural Heritage as drive for the local development (prof. Chirco - ItaliaNostra)	
Workshop	10:00 - 10:45	Environment as resource for business activity (Mr G.Cuffari - ARPA Sicilia)	
Community Designs	10:45 – 11:00	Coffee Break	
Concept Design and technical	11:00 – 13:00	Workshop (simulations and exercises):	
		4) Logo design;	
management of a company		5) Conceptual Map of a territory - Territorial	
Company		branding;	
territory and its		6) Communication plan e business plan	
strategic assets		Finality of the daily activity:	
		Knowledge of instruments to create a company and strategies to use for its design (Logo, communication plan and business plan);	
	13:00 – 13:30	Partner group trip from ISS Mario Rutelli to Piazza Indipendenza (Palermo City Centre) using a private shuttle.	



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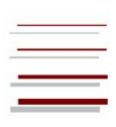
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	13:30 - 14:30	Free Lunch (street food)
	14:30 - 15:45	Visiting the Normans Palace and Palatine Chapel
	15:45 - 16:45	Walking through the Old Town of Palermo and the
		"Ballarò" historic open-air market of the "Albergheria"
		https://it.wikipedia.org/wiki/Ballar%C3%B2 (Palermo)
		integer, it. with pearst.org with building to be a first and integer.
	16:45 - 17:00	Coffee Break
	17:00 - 18:30	Visiting the Modern Art Gallery (GAM)
		http://www.gampalermo.it/
		https://it.wikipedia.org/wiki/Galleria_d%27arte_moderna
		<u>Sant%27Anna</u>
		Partner free for the evening.
	08:00 - 08:45	Partner group trip from B&B Hotel Palermo Quattro
		Canti to Villa Adriana.
		maps: https://goo.gl/maps/NJb76S979FeTkQAe9
		The trip will be made by private shuttle.
	00.45 00.00	
	08:45 - 09:00	Registration and Questionnaire (google form - Villa
D4 - 28 November		Adriana)
D4 - 20 1(0) cmbci		Workshop (Cooperative Learning, Learning by doing)
Wankshan	09:00 - 10:30	Cultural identity as driver for local companies and
Workshop		international markets (Mrs G.Mandalà)
Concept Design		
and technical		Visiting Gisella Mandalà bags factory
		https://www.facebook.com/Gisellamandalabags/
management of a		
company	10:30 - 10:45	
44	10:45 - 13:00	Workshop (simulations and exercises):
territory and its		7) Designing my first product;
strategic assets		
		Finality of the daily activity:
		Knowledge of instruments to create a product for
		international markets;
		international manieto,
	13:00 – 13:30	Trip from Villa Adriana to Palermo City Centre
	13.00 - 13.30	l ±
l l		The trip will be made by private shuttle.
	13:30 - 14:45	Free lunch



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	15:00 - 16:30	Visiting the City Council Palace (Palazzo delle Aquile) <a href="https://it.wikipedia.org/wiki/Palazzo_Pretorio_(Palermo)">https://it.wikipedia.org/wiki/Palazzo_Pretorio_(Palermo)</a>
	16:30 - 18:00	Visiting the Monastery of St. Caterina D'Alessandria and its sweet factory <a href="https://www.monasterosantacaterina.com/">https://www.monasterosantacaterina.com/</a> maps: <a href="https://goo.gl/maps/7i15YRuS7Rfxi4ph7">https://goo.gl/maps/7i15YRuS7Rfxi4ph7</a>
		Partner free for the evening.
	07.00 00.45	D. C. DODILLIDI
	07:00 – 08:45	Partner group trip from B&B Hotel Palermo Quattro Canti to ISS Rutelli to Cefalù. maps: https://goo.gl/maps/LUK3cTVEzmZoLgya9 https://it.wikipedia.org/wiki/Cefal%C3%B9  The trip will be made by private shuttle. Registration and questionnaire on board.
D5 - 29 November	08:45 – 11:45	Visiting the old town centre of Cefalù including particular historical sites of its ancient district.  Visiting Ciccio's shoes factory <a href="http://www.ciccioshoes.it/it/">http://www.ciccioshoes.it/it/</a>
Cultural Identity and local factories	11:45 – 12:30	Partner group trip from Cefalù to Castelbuono. maps: https://goo.gl/maps/hC8CTGBE8fqYKM8F7 https://it.wikipedia.org/wiki/Castelbuono  The trip will be made by private shuttle
	12:30 – 14:00	Visiting Fiasconaro factory <a href="http://www.fiasconaro.com/">http://www.fiasconaro.com/</a>
	14:00 – 15:30	Lunch at "Arametta" farmhouse <a href="http://www.arametta.it/">http://www.arametta.it/</a>
	15:30 – 17:00	Partner group trip from Castelbuono to Palermo - B&B Hotel Palermo Quattro Canti maps: https://goo.gl/maps/ri8rPJo55GEAJ17w6



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		questionnaire on board
	17:00 – 20:30	Partner free
	20:30	Farewell dinner
30 November TRAVEL	Partner will trip in individual way from B&B Hotel Palermo Quattro Canti to Palermo-Airport by private shuttle.	

### **COSTS AT YOUR EXPENSE**

Day	Activity	Costs (€)/Person
23-24 November	Bus transfer from Palermo Airport to Palermo	OFFERED
25 Navamban	Bus transfer from Hotel to ISS Rutelli	OFFERED
25 November	Lunch/Buffet at school	OFFERED
26 N	Bus transfer from Hotel to ISS Rutelli to Monreale and vice versa	OFFERED
26 November	Free Lunch at Monreale (max appraisal you will pay)	6,00
	Visits Cathedral and Cloister	OFFERED
	Bus transfer from Hotel to ISS Rutelli and vice versa	OFFERED
27 November	Free Lunch at Piazza Indipendenza (max appraisal you will pay)	8,00
	Visit Normans' Palace and Palatine Chapel (ticket)	10,00
	Visit Modern Art Gallery (GAM)	OFFERED
28 November	Bus transfer from Hotel to Villa Adriana and vice versa	OFFERED



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	Free Lunch (max appraisal you will pay)	8,00
	Visits City Council	FREE
	Visits Monastery of St. Caterina (ticket)	9,00
20 Navamban	Bus transfer from Hotel to Cefalù to Castelbuono and vice versa	OFFERED
29 November	Lunch at "Arametta" farmhouse (max appraisal you will pay)	18,00-20,00
	Farewell Dinner	OFFERED
30 November	Bus transfer from Hotel to Palermo Airport	OFFERED
	Total Amount per Person (max appraisal you will pay)	€ 61,00

All factories' visits are free of charge, thanks to agreements taken with ISS Mario Rutelli. Coffee break in external activity is not included.



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