

Wirkungskreise  
Circle of influence



## “The Circle of Influence”-Dialogue techniques and solution finding

### STEP 1: Start in the outer circle

- The student presents his/her problem and describes the situation
- All the other students listen carefully
- Comprehension questions are possible
- BUT no advising, judging and giving solutions yet

### STEP 2: Middle circle

- The problem teller is now quiet and listens to the others
- The others are looking for possible solutions-what can the problem teller do, decide, change ...
- Conversation, exchange of opinions, arguments, explanations...

### STEP 3 : Inner circle

- The problem teller thanks the others and judges their solutions
- What is easier for me to do? What do I really want to do? What can I do without much effort? What is right for me to do?
- Finally he chooses a solution (one of the others or one he finds by him/herself after listening to the others)

### THE EYE IS THE MODERATOR

- Moderates the whole procedure and reminds the rules
- Gives time limits of speaking time and takes notes
- Summarizes all the suggestions and controls time