# Learning excursion to TestDevLab

## Objectives

* Save money
* Mitigate risks
* Protect reputation
* Decrease time to market
* Create better products
* Transparency & visibility
* In order to establish strong cooperation, by helping to ship customer’s product faster, they

base our activities on particular engagement models that satisfies the interests of both sides.

## Implementation

* On the basis of talks and requirements from client’s side, they do research and review the project, to determine engagement models and services/products.
* After they’ve done their research, they make an official offer, including the selected strategy (engagement model) and quotation for services and products.
* Client evaluates the proposal and approves the estimates and forms the final budget.
* TestDevLab and client signs the final agreement, and the project starts.

## Results / impact

* New projects
* New communication

Please see attached documents (presentation and video about excursion)

<https://docs.google.com/presentation/d/12VcZ0O7HAAhEY_7oDOeFKp9mQWBhQbQznaYN2YKgge0/edit?fbclid=IwAR3Q1wfUuEE2AUA5oyWXHc1lbyu7Z_Th6mDhbdxIA1vY5-XtHDiKyVk4WCw#slide=id.p>