





## LOLLIPOP KITTEN

V5040042016

Lollipop.kitten00@gmail.com

Rēzija Ķīkule



### BUSINESS PLAN DEVELOPMENT GOAL

- •find out the size of the necessary funding, the amount of resources
- •evaluate the reality of business idea.





### CHARACTERISTICS OF THE COMPANY

- •Raina street 28a ,Valka, Latvia
- •was established in November 1 2016
- •jewelry
- •to get first knowledge of business





#### PRODUCT DESCRIPTION

- bracelets
- necklaces
- earrings





#### PRODUCT DESCRIPTION 2

#### •chains, ribbons

product	costs	EUR
bracelet	chain	1.20
	ribbon	0.40
	work	0.80
	The cost of	2.40
	increase of price	0.60
	The price	3.00



# MANAGEMENT OF THE COMPANY

• business manager Rēzija Ķīkule,

graduated from art school

•have one employee, my sister Letīcija Ķīkule





#### TARGET AUDIENCE

women of all ages





#### **COMPETITORS**

other jewelery manufacturers

#### **OUR ADVANTAGES**

- hand-made products
- high quality
- reasonable price



#### **MARKETING**

- student company markets
- local markets
- advertisement at school





#### **RISK**

- new competitors
- demand reduction
- •raw material prices increase
- material quality deterioration





#### **FUTURE PLANS**

- •learn new jewelery-making equipment
- acquire new materials
- create new jewelry designs





# THANK YOU FOR YOUR ATTENTION!



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