E-COMMERCE FOR START-UPS

Export rules – Legal base Sources of funding

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Exporting rules – Exporting in the EU

• Within the EU's internal market goods are allowed to circulate freely.

 Depending on the services offered and for how long, you may be able to provide services in another EU country

without setting up a company or branch there.

There is no difference between customers anywhere in the EU



Every customer based in the EU must have the same access to goods

- Access to online interfaces: customers must be able to access any version of the website.
- Sales of products without delivery: customers based in EU countries where it's not offered a delivery service have the right to order products from a website, and arrange their own delivery or pick up.

Reporting goods movements

 When exporting within the EU more than a certain value, it must be provided a statistical report on the company's intra-EU trade flows.

• The thresholds above which must be reported are set every year by each of the EU countries (usually in the last quarter). Separate thresholds exist (that might differ) for exports (dispatches) and imports

(arrivals).

Who has to report?

Businesses and private individuals which are registered for VAT and who dispatch or receive goods — if the dispatches or arrivals exceed the respective yearly threshold.



What data to report?

- The VAT ID number
- The period (month) you are reporting on
- The direction of the trade flow: dispatch or arrival
- The 8-digit product code of the Combined Nomenclature (CN)
- The code of the EU country of dispatch/destination
- The value of the goods excluding VAT and excise duties
- The quantity of goods in net mass (gross weight minus the weight of the packaging)
- The unit of measurement according to CN (litre, number of items, etc.)
- The code for the nature of transaction.

*The data should be reported monthly



EXPORTING TO TURKEY

The majority of food and non-food imports required a "Control Certificate," which is an import license indicating whether or not the product is eligible for import.



EXPORTING TO TURKEY: REQUIRED DOCUMENTS

• Commercial Invoice: It must contain a complete description, quantity, unit cost, delivery method, country of origin and all required payment terms

Certificate of Origin: It is required for tariff purposes and it is usually prepared by the exporter and notarized to by a local Chamber of Commerce or a World Trade Center.

• ATR movement certificate: Used to benefit from the principle of the free movement of goods in the EU market avoiding customs regulations.

EXPORTING TO TURKEY: REQUIRED DOCUMENTS

- EUR-MED certificate: for agricultural products.
- Certificate of origin: when required by the importer.
- Phytosanitary certificate: for legumes, fruits, etc.
- Health certificate: meat products.
- Packing list: it describes the shipping content.
- Transport document.



EXPORTING TO UK: REQUIRED DOCUMENTS

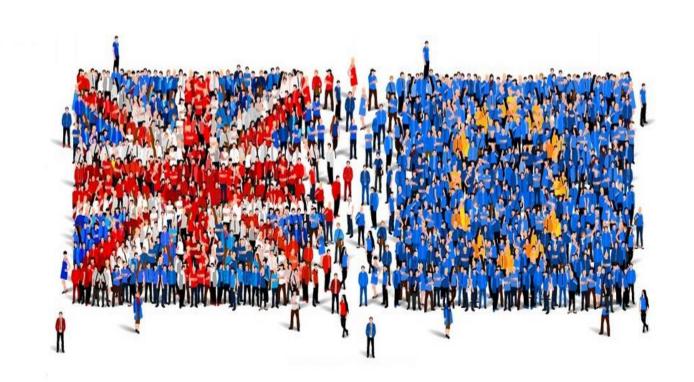
• Customs Freight Simplified Procedure (CFSP): electronic customs declaration.

Health declaration and complete customs related to food.

• Economic Operator Registration and Identification (**EORI**): number registered to be able to import and export. It's valid for all the EU countries.

EXPORTING TO UK: REQUIRED DOCUMENTS

- An invoice/ a bill.
- Transport contract.
- Goods certification.
- Export declaration
- Goods despatch



EXPORTING TO UK: REQUIRED DOCUMENTS

1. Customs invoice - Selec	t one of the 2 options be	low as	a reason	for the shipment				
commercial Select this option if your ahipment is a sale. Invoice number of the sale Provide here the invoice number								
non-commercial Select this option if your shipment is not a sale	this option if your Further below you need to provide the value of each							
2. Sender information - From			3. Receiver information - To					
private person Tax ID - ID Number / passport			private person National ID - ID number					
company OP Company name			company Ob Company name					
VAT r	number				VAT n	numbe	r	
Full name - name and sumame			Full name - name and surname					
Address - street - number			Address - street - number					
			THE THINKS					
Postal Code City			Postal Code City					
Country	Phone number		Country Phone number					
4. Inventory of contents -	Detailed inventory of the	conten	t of the shi	pment				
Detailed description in English (incl	material, brand, size, etc)	Tariff	number	Country of origin	Nº Iter	ms It	tem value	Subtotal
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5. Reason for export - Select th	ne reason for the export	6. Shipment details - Details of the shipment					
purchase or sale 🔘	documents 🔘	Number of parcels	Total parcel(s) weight				
personal belongings	return 🔘		kg				
sample 🔵		Terms of delivery (Icoterms): DAP					
7. Declaration of dual use							
I declare that the goods indicate its updates), and are not intende							
no ○ ▶ you cannot ship the goods yes ○							
CITES Declaration I declare that the materials shipp gered Species of Wild Fauna an			on International Trade in Endan- 97 and its latest amendments.				
no vou cannot ship the go	oods						
yes O							
9. Permanent export							
I declare that I understand that	the service only includes p	permanent export, and does i	not include temporary exports.				
no pou cannot ship the go	oods						
yes 🔾							
	oods						

SOURCES OF FUNDING

 Public Parking Ave María San Cristóbal.

DM Dental



EUROPEAN MARKETS

https://www.youtube.com/watch?v=liOC5XG2I5Y

OTHER LINKS OF INTEREST:

- https://www.gov.uk/export-goods
- https://www.gov.uk/guidance/transporting-goods-between-great-britain-and-the-eu-guidance-for-hauliers-and-commercial-drivers.es
- https://europa.eu/youreurope/business/selling-in-eu/selling-goods-services/selling-products-eu/index en.htm

THANKS FOR YOUR ATTENTION!

