

E-COMMERCE FOR START-UPS

Export rules – Legal base
Sources of funding

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Exporting rules – Exporting in the EU

- Within the EU's internal market goods are allowed to circulate freely.
- Depending on the services offered and for how long, you may be able to provide services in another EU country without setting up a company or branch there.



There is no difference between customers anywhere in the EU



Every customer based in the EU must have the same access to goods

- Access to online interfaces: customers must be able to access any version of the website.
- Sales of products without delivery: customers based in EU countries where it's not offered a delivery service have the right to order products from a website, and arrange their own delivery or pick up.

Reporting goods movements

- When exporting within the EU more than a certain value, it must be provided a statistical report on the company's intra-EU trade flows.
- The thresholds above which must be reported are set every year by each of the EU countries (usually in the last quarter). Separate thresholds exist (that might differ) for exports (dispatches) and imports (arrivals).



Who has to report?

Businesses and private individuals which are registered for VAT and who dispatch or receive goods — if the dispatches or arrivals exceed the respective yearly threshold.



What data to report?

- The VAT ID number
- The period (month) you are reporting on
- The direction of the trade flow: dispatch or arrival
- The 8-digit product code of the Combined Nomenclature (CN)
- The code of the EU country of dispatch/destination
- The value of the goods - excluding VAT and excise duties
- The quantity of goods in net mass (gross weight minus the weight of the packaging)
- The unit of measurement according to CN (litre, number of items, etc.)
- The code for the nature of transaction.

*The data should be reported monthly



EXPORTING TO TURKEY

The majority of food and non-food imports required a “Control Certificate,” which is an import license indicating whether or not the product is eligible for import.



EXPORTING TO TURKEY: REQUIRED DOCUMENTS

- *Commercial Invoice*: It must contain a complete description, quantity, unit cost, delivery method, country of origin and all required payment terms

Certificate of Origin: It is required for tariff purposes and it is usually prepared by the exporter and notarized to by a local Chamber of Commerce or a World Trade Center.

- ATR movement certificate: Used to benefit from the principle of the free movement of goods in the EU market avoiding customs regulations.

EXPORTING TO TURKEY: REQUIRED DOCUMENTS

- EUR-MED certificate: for agricultural products.
- Certificate of origin: when required by the importer.
- Phytosanitary certificate: for legumes, fruits, etc.
- Health certificate: meat products.
- Packing list: it describes the shipping content.
- Transport document.



EXPORTING TO UK: REQUIRED DOCUMENTS

- Customs Freight Simplified Procedure (CFSP): electronic customs declaration.
- Health declaration and complete customs related to food.
- Economic Operator Registration and Identification (**EORI**): number registered to be able to import and export. It's valid for all the EU countries.

EXPORTING TO UK: REQUIRED DOCUMENTS

- An invoice/ a bill.
- Transport contract.
- Goods certification.
- Export declaration
- Goods despatch



EXPORTING TO UK: REQUIRED DOCUMENTS

1. Customs invoice - Select one of the 2 options below as a reason for the shipment: <div><input checked="" type="radio"/> commercial <small>Select this option if your shipment is a sale.</small></div> <div>Invoice number of the sale Provide here the invoice number <input type="text"/></div> <div><input type="radio"/> non-commercial <small>Select this option if your shipment is not a sale</small></div> <div>Value for customs purpose only Further below you need to provide the value of each item. This value is mandatory and it can never be 0€ (zero). Provide the real value to avoid issues with customs authorities.</div>					
2. Sender information - From <div><input checked="" type="radio"/> private person Tax ID - ID Number / passport <input type="text"/></div> <div><input type="radio"/> company Company name <input type="text"/> VAT number <input type="text"/></div> Full name - name and surname <input type="text"/> Address - street - number <input type="text"/> Postal Code <input type="text"/> City <input type="text"/> Country <input type="text"/> Phone number <input type="text"/>			3. Receiver information - To <div><input checked="" type="radio"/> private person National ID - ID number <input type="text"/></div> <div><input type="radio"/> company Company name <input type="text"/> VAT number <input type="text"/></div> Full name - name and surname <input type="text"/> Address - street - number <input type="text"/> Postal Code <input type="text"/> City <input type="text"/> Country <input type="text"/> Phone number <input type="text"/>		
4. Inventory of contents - Detailed inventory of the content of the shipment					
Detailed description in English (incl material, brand, size, etc)	Tariff number	Country of origin	NP Items	Item value	Subtotal
				▼	0,00▼
				▼	0,00▼
				▼	0,00▼
				▼	0,00▼
				▼	0,00▼
				▼	0,00▼
				▼	0,00▼
				▼	0,00▼

5. Reason for export - Select the reason for the export <div><input type="radio"/> purchase or sale</div> <div><input type="radio"/> documents</div> <div><input type="radio"/> personal belongings</div> <div><input type="radio"/> return</div> <div><input type="radio"/> sample</div>	6. Shipment details - Details of the shipment Number of parcels <input type="text"/> Total parcel(s) weight <input type="text"/> kg Terms of delivery (Icoterms): DAP
7. Declaration of dual use I declare that the goods indicated in the invoice are not included in CE 428/2009 European Council appendices (and its updates), and are not intended for dual-use technology or any other military use under any circumstances. <div><input checked="" type="radio"/> no you cannot ship the goods</div> <div><input type="radio"/> yes</div>	
8. CITES Declaration I declare that the materials shipped are not governed by the Washington Convention on International Trade in Endangered Species of Wild Fauna and Flora as well as in the attached list of R / CE 338/1997 and its latest amendments. <div><input checked="" type="radio"/> no you cannot ship the goods</div> <div><input type="radio"/> yes</div>	
9. Permanent export I declare that I understand that the service only includes permanent export, and does not include temporary exports. <div><input checked="" type="radio"/> no you cannot ship the goods</div> <div><input type="radio"/> yes</div>	

I, Full name - name and surname declare in City on Date - (dd / mm / aa)

SOURCES OF FUNDING

- Public Parking Ave María San Cristóbal.
- DM Dental



EUROPEAN MARKETS

- <https://www.youtube.com/watch?v=liOC5XG2I5Y>
- **OTHER LINKS OF INTEREST:**
 - <https://www.gov.uk/export-goods>
 - <https://www.gov.uk/guidance/transporting-goods-between-great-britain-and-the-eu-guidance-for-hauliers-and-commercial-drivers.es>
 - https://europa.eu/youreurope/business/selling-in-eu/selling-goods-services/selling-products-eu/index_en.htm

THANKS FOR
YOUR ATTENTION!

