

RAPORT OF ACTIVITIES

Short Term Exchange of groups of teachers and students- Erasmus+ Project" Empower Students with Entrepreneurial Skills"

9th of October-13th of October 2017, Cluj-Napoca, Romania

The host school is The Technological High School "Aurel Vaicu."

The guest arrived on 7th and 8th October, 2017 on International Airport Cluj-Napoca and was welcome by the Romanian teachers. The project brings together 6 high schools from Romania, Poland, Italy, Portugal, Finland and UK.

First day of activities- 9th of October 2017

The guests are welcomed with bread and salt by two Romanian students, who are dressed in traditional costumes. The head master welcomed the delegates and explained the significance of bread and salt.

After a marvelous videoclip of Cluj - Napoca up view of the city, the guests are split up in 2 groups for a school tour, guided by Romanian teachers and students. During the tour are presented the essential information of the school specializations, the classrooms with different laboratories and technologies workshops, P.E classroom and so on.

The activity: " What do you know about our country? "

The objective of the lesson was to discover each participants country, to know each other better and to share the main information about their country. The participants are grouped in 6 different groups according to their nationalities.

Each country had to do a poster about important facts and dates about their country and to share to the whole class. This lesson was a warming up activity to introduce the main objective of this mobility - to learn and develop a Limited Liabe Company with specific eco and national products.

The activity: Establishing a company

Each group had to share a power point with main information about how to establish a company and to present it the auditory. There is specific information of how to put the base of a firm, starting from register a firm in their countries, what are the important documents required, the capital, and other important fill in forms.

The purpose of the workshop is to develop curricular materials for establishing a company from date base of documents required to the important information of how to do it. The project is interdisciplinary, challenging and promotes teamwork, innovation and learning from different network sources. They had to gather the information put together what they had founded and after to compare and to decide in which country the LLC is easier and cheaper to establish. The participants used and developed their competences: IT technology, management knowledge,

design and English language. All participants improved either the English language skills and the entrepreneurial skills. Teachers guided pupils and developed the task.

The activity: "Getting to know each other- sports exercises"

The sport teacher explains the rules of the game and the students followed the rules and played the game. Each game was a funny and amusing one for both benefits of the game's participants and the auditory. The purpose of playing these games were to work in team and to promote competition spirit in a funny way.

Second day of activities: 10th of October

The activity: :Creating a website for an online shop with eco and traditional products.

The participants are spread in 6 groups formed by different students from different countries. Each group had to choose the best option to establish which country has the most a favorable start up options for a company. They had to gather information about each participants country and to decide which one has the best option, giving reasons for their choices. Each group presented their choices explaining and giving information. At the end of the task they had to deliberate together and choose only one country to establish their company. At the final of the project all involved to find out which country is favorable to develop a limited liable company. They have to choose according to the data gathered to do calculation what are required. The materials developed (platform plans and website) will be freely exposed and share to the other groups. The majority choose: on the first place was selected Uk followed by Poland.

This task focuses on 2 priorities: valorize the limited liable company basic facts and knowledge and to find out the key competencies and documents to do it. The group project would apply the facts information about methodologies, detecting, valorizing and spreading their know-how, skills acquired in non- formal and informal information. The second objective was to develop their national heritage knowledge and the desire to transmit it practically through promoting the national products and ultimately to an active engagement in economy at European level.

Each group had to design a website to promote their products. The activity was lead by ITC teacher. The teacher explained the steps to be followed in order to create a website. At the end of the task each group present their website to the others. The main task was to develop a new online tool, based on website to promote the eco and national products. Methodologies, able to find out inner motivations and key competences developed through the group help the students to practice their IT knowledge and to promote their eco and national products either to exploit innovative "online promotions methodologies" to detect and valorize the competencies owned by their eco and national products.

Each group showed their website identifying and sharing good practices used in each partner country to valorize and empowering a company on a website.

The activity: The visit to the Lola company

The owner of the company explained how was founded the company and how it works to make profit. She explained the main reasons of building her family company and how she manages to

keep it in business. The company started out as a bold and initiative project, a family business which has been requiring a lot of work and love for lavender flowers. Accessing European funds she has set up a lavender culture in Bontida since 2009,,.

Lavender has a very wide market, from landscaping, decorations, to pharmacy, perfumery, cosmetics industry. Much of the production is directed to the extraction of essential oil. We visited and enjoyed there the wonderful fragrance of lavender fields in a pastoral decoration that reminds us of past times. In the charming natural setting we found products and gifts based on lavender: there were variety of aromatherapy, culinary, floral products for home, and personal products made from natural lavender production. We have experienced an extraordinary experience that delighted either our senses and calmed our body and soul and inspired us in bussinnes.

The activity: The visit to Nicula Monastery

One of the most remarkable orthodox monastery, Nicula Monastery is an outstanding worship shrine. One of the Orthodox priest explained the history of the monastery and also the significance of the crying icon. Starting with the 15th of February 1699, Nicula becomes widely known as one of the places chosen by the Mother of God. Her icon – painted in 1681 by the Orthodox priest – an icon which cried for 26 days in a row, as a forewarning of the sad events that were to hit, around the year 1700, both the monastic life and the whole Orthodox Church of Transylvania. The Mother of God icon became the hope for many pilgrims. Because of this, the faithful began to come yearly in pilgrimage, on foot. The weeping of the icon also gave birth to the art of painting icons on glass, a monastic craft which was also learned by the peasants. Nicula thus became the first such school in the country. This tradition is dearly kept by the monks to this day, together with the painting of Byzantine icons on wood.

Third day of activities: 11th of October

The activity : The guided tour of the city on Wednesday

The beauty of the city heart of Cluj-Napoca was discovered on foot. We had the opportunity to have a guided tour in the historical site of the old part of the city, during which, for a few hours, viewers could enjoy their eyes and discovering the origins of the constructions, the richness of the history of our city, but also by contemplating the main historical and cultural monuments. Walking along the main historical streets and impressive historical landmarks and viewing the written history sculpted on the stone of a fine architectural Baroque style until neo – classical architecture of Franciscan Church, Saint Michal Church, we could enjoy the whole history of Cluj.

The viewers discovered the origin of Cluj-Napoca's name. The history of the city began with the Roman period, the period of migratory peoples, the medieval history and the Habsburg occupation until the Union of 1918 and the Communist period.

The activity: Workshop at „The National Ethnographic Park “Romulus Vuia”- handmade products

We can't have built our future without to know our past and traditions. The link between past and present. What can we do to make a living and to contribute to our world improving our way of life?

For this reason, an important step was done to know a little bit from our Romanian national heritage and to see an ethnographic museum.

One of the remarkable traditional place were the tourist can feel the atmosphere of the old village is the ethnographic museum. The exhibited pieces are in fact old traditional buildings, grouped according to their regional establishments, folk architecture monuments, folk installations, craftsman workshops, wells, gateways, big wooden crosses and indoor textiles. Here the students and teachers can touch the reality of Romanian traditional houses and how they look like then in past.

After a short visit to some of the traditional houses, the students and teachers are divided in 3 groups according to their preferences. Each group had a teacher guide and had to do a craftsmen work. The first group was a pottery maker, the second group the glass icon painters and the third group the jewelry craftsmen. Teachers and students enjoyed their work craft and gained experience doing it. This activity was a unique business idea to inspire teachers and students.

Fourth day of activities: 12th October 2017

The activity : visit at Salty mine from Turda and Workshop- Start-up enoturism business

The salt mine is one of the outstanding attractions of the area, a true natural museum of salt mining history, which make it as one from the finest top of the most spectacular places of this kind to be seen in the world.

After a surprise visit into the depths of the Turda Salt mine, it was followed by a visit to a local vineyard company. We take a stroll in the vineyard being accompanied by a viticulturally engineer. There we had an excellent opportunity to see the vineyard walking in among the vineyard culture accompanied by with the story of the vineyard on the Durga hills. The vineyard is the revival of old traditions in the field of viticulture in this area.

The vineyard has an area of 70 hectares, 45 hectares being planted with the varieties vine grape species of Chardonnay, Sauvignon Blanc, Muscat Ottonel, Pinot Noir, Riesling de Rhein,Black Fetească, Neuburger, Cabernet Sauvignon. The planting being carried out in different years of production.

After the presentation of the whole wine making process and how is the entire grapes route traverses from picking and pressing them to bottling it was followed by the wine must taste.

We served the meal at the "Salt-in-Meals" restaurant, which is also called "The vineyard restaurant". We have been served with traditional Romanian dishes, healthy and tasty dishes, made

only from bio products. We have the opportunity to learn about integrated business development, outside the classroom.

Fifth day of activities :13th of October 2017

The activity:Organizing a trade show with traditional products from each country

Organizing the traditional products exhibition stalls of each participants country we reached our main aim of the project, namely – there is to promote our eco and traditional products and to share their cultural heritage becoming in this way the promoter of their cultures, ensuring the personal development of their perspective future business.Each of them had the possibility to be part of their national heritage and to learn about the other. They could enjoy the traditional sample food and make conversation.

Each country had its own stall with different eco and traditional products.

Each of them could taste the traditional specialties prepared for them, enjoying the gifts received from the hand craft products.

The activity: Outing to Bothanical Garden

No one who could pass through Cluj without to have a special moment of leisure activity walking and enjoying the Botanical Garden at the end of the week.

Besides its recreational function, the “Alexandru Borza” Botanical Garden is a scientific, didactic and educational institute, constituting a research base for students of the Faculty of Biology. The Botanical Garden houses the museum, which includes over 6,900 plants from all over the world and the largest herbarium in the country, with about 650,000 preserved plants.

We could enjoy our sight with different types of ornaments and plants. Within the phytogeographical sector can be found a Japanese garden with a stream and a pagoda.

Conclusion:

The methods and activities used in this project : non-formal education methods – acquaintance activities, ice breaking activities, energizing sport games, excursions, workshops, orienting game, power point presentations and web site learning -classes.

The students from different cultures become their own culture ambassadors and promoter of their national products on their own website. They had the possibility to express themselves in non-formal and creative way. It was a chance for them to be as ambassadors of their cultures, to get acquainted with the cultural diversity from each other in non-formal atmosphere, to feel the inexperienced emotions, to learn to cooperate, make new contacts, to learn to appreciate other cultures and people, and most of them learn how to do their own business base on the national products and heritage and follow the step of fill in the documents and providing the website promoting their products